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# STATE BAR OF TEXAS

PROFESSIONAL \* DEVELOPMENT

# 6TH ANNUAL LEGAL ASPECTS OF THE ENTERTAINMENT INDUSTRY

Cosponsored by the Entertainment and Sports Law Section

AUSTIN March 16, 1996 Radisson Town Lake

### STATE BAR OF TEXAS PROFESSIONAL DEVELOPMENT PROGRAM LEGAL ASPECTS OF THE ENTERTAINMENT INDUSTRY

Austin - March 16, 1996 - Radisson Town Lake - 111 E. Cesar Chavez Street - 512/478-9611 Cosponsored by the Entertainment and Sports Law Section of the State Bar of Texas

### **PURPOSE AND SCOPE**

If you are practicing or developing a practice in entertainment law, you will not want to miss the sixth annual presentation of what has become the premier program in the region devoted exclusively to entertainment law. Leading media law practitioners from the west and third coasts will gather to deliver a wide range of detailed presentations on various aspects of the entertainment industry.

To accommodate the wealth of information to be presented, concurrent sessions will run throughout the day to allow you to pick and choose the topics according to your specific interests. In addition, you will receive a course book containing all of the written materials submitted to us by the faculty.

Come to hear the law...then stay to hear the music and see the talent! The seminar coincides with a spectacular city-wide event: the annual South by Southwest Music and Media Conference (SXSW), featuring music industry panels and hundreds of talent showcases.

### **CREDIT HOURS**

Full attendance will qualify you for 6.25 hours credit (including 1.00 hour ethics/ professional responsibility credit), which will apply towards M.C.L.E. and the College of the State Bar of Texas.

MCLE COURSE NUMBER: 000195339

### **PROGRAM**

Saturday, March 16, 1996: 6.25 hours

### 8:00 Registration

### 8.45 Moderator/Welcoming Remarks:

Mike Tolleson, Austin Institute Director Attorney at Law

### 9:00 Concurrent Sessions (Choose One) (2.00 hours)

### Multimedia: Negotiating Development and Publishing Deals

Lois J. Scali, Los Angeles, California Irell and Manella

Robert Steinberg, Los Angeles, California Irell and Manella

### Music Biz 101: An Overview of the Industry

Ernie Gammage, Austin President, Gambini Global

### 11:00 -Break-

### 11:15 Concurrent Sessions (Choose One) (1.00 hour)

### **Television Program Production and Related Proprietary Rights Issues**

Susan B. Bruning, Richardson Attorney, Lyrick Studios

### Copyright and Trademark Basics for the Music Industry

Shannon T. Vale, Austin Arnold, White & Durkee

### Tax Planning for Entertainers

Gregory Marishak, Dallas Certified Public Accountant

### 1:30 Concurrent Sessions (Choose One) (1.00 hour)

### Acquisition of Motion Picture Rights in Literary Works and Life Stories

F. Richard Pappas, Austin Attorney at Law

### Tax Planning for Entertainers

Gregory Marishak, Dallas Certified Public Accountant

### Anatomy of a Songwriter Agreement

Robert R. Carter, Jr., Austin Attorney at Law

### 2:30 Concurrent Sessions (Choose One) (1.00 hour)

### **Current Trends in Record Deals With Independent and Major Labels**

Donald S. Passman, Hollywood, California Gang, Tyre, Ramer & Brown

### **Cyberspace Entertainment: Doing Business on the Internet**

Alex Alben, Bellevue, Washington Director of Business Affairs and General Counsel Starwave Corporation

### **Entertainment Litigation: Send Lawyers, Guns and Money**

Lawrence A. Waks, Austin Sutherland, Asbill & Brennan

### 3:30 -Break-

### 3:45 Mock Negotiation of a Songwriter/Publisher Deal (1.25 hours)

Steven Winogradsky, Granada Hills, California President, The Winogradsky Company

Jeff Brabec, Los Angeles, California Vice President, Business Affairs Chrysalis Music

### 5:00 -Adjourn-

### PLANNING COMMITTEE

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### **REGISTRATION INFORMATION** QUESTIONS? 1-800-204-2222 (x1574)

### SATISFACTION GUARANTEED

If for any reason you are dissatisfied with the course materials, return the materials to us with your written request and your money will be refunded in full.

### TUITION \_

Registration Fee: \$150.00

members of the Legal Assistants or a person with a disability to attend this Legal Administrators Division of the program, please contact us as soon as State Bar of Texas: \$130.00

Make checks (no trust or escrow HOTEL ACCOMMODATIONS accounts) payable to the State Bar of Some rooms have been blocked at the Texas. NO CASH PLEASE.

registration form.

No confirmation is sent; pick up your nametag at the course.

### IF YOU CANNOT ATTEND \_\_\_\_

attend and would like a refund must on a space-available basis. request one in writing. The request must be received by us by the day before the **DISCOUNT RATES ON SOUTHWEST** program by mail or fax: 512/463-1418. Registrants who do not attend or timely Southwest Airlines, in cooperation with materials.

### COURSE MATERIALS \_\_\_\_

tuition.

### TAX DEDUCTION \_\_\_\_

required in employment (see Treas. Reg. 1.162-5; I.R.S. Letter Ruling 7746068 (8-1 77); Coughlin v. Commissioner, 203 F.2d 307).

### **RECORDINGS** -

Recording of the talks may be permitted for personal use only. Check with onsite State Bar staff for permission.

### SERVICES FOR PEOPLE WITH DISABILITIES

Lawyers licensed 2 years or less and If special arrangements are required for possible at 1-800-204-2222 (x 2097).

Radisson Town Lake. Contact the hotel direct to reserve one: The Radisson If you wish to charge your registration Town Lake, 111 E. Cesar Chavez Street, fee to VISA or MasterCard, see the Austin, TX., 78701, phone: 512/478-9611. Indicate that you are attending the Legal Aspects of the Entertainment Industry seminar by the State Bar of Texas to secure the special room rate of \$85. **DEADLINE:** February 15, 1996--or as long as the hotel has rooms available at Registrants who find that they cannot this rate. After this date reservations are

## **AIRLINES**

request a refund will be sent the course the Professional Development Program of the State Bar of Texas, is offering attendees to the Legal Aspects of the Entertainment Industry Seminar a discount on Topic articles will be compiled in book both Southwest's everyday unrestricted form and handed out at the program. fares and Southwest's even lower Course materials are included in the restricted fares for travel on Southwest Airlines to this seminar.

To take advantage of these discounts, An income tax deduction may be reservations must be made by phoning allowed for education expenses Southwest Airlines Group Desk at 1-800-(including a portion of travel, meals and 433-5368, Monday - Friday, 8:00 a.m. lodging) directly related to maintaining 5:00 p.m. Call no later than March 8, 1996 and improving professional skills and refer to identifier code M6286. (Subject to terms and availability).